

Michael Staebe



Partner, Munich

- Position:
- Member of German/Swiss Private Industrial Goods and Services Practice
 - Member of German/Swiss Private Equity and Corporate M&A Advisory Practice
- Relevant experience:
- Extensive commercial review and valuation experience for Private Equity and corporate clients across numerous industries and geographies
 - Post-merger integration experience across several industries, covering entire value chain (production, overhead, sales & distribution)
 - Post-acquisition value creation support in M&A situations and for private equity owned portfolio companies, incl. 100 day plans, growth strategy development and performance improvement programs
 - Growth strategy experience with multiple industrial clients, incl. machinery & equipment, plant engineering, industrial services, transportation sector
 - Merger integration experience with multi-national industrial and consumer goods clients
 - Overhead cost optimization incl. sales force effectiveness and G&A efficiency with multiple consumer goods and industrial clients, incl. snacks, pet food, machinery & engineering
 - Cash and capital management (NWC, CAPEX optimization)
- Previous work experience:
- Media
 - Venture capital
- Education:
- History, Literature (University of Freiburg/Br., Germany; University of Massachusetts, Amherst, USA)
 - Rotterdam School of Management (MBA)