

Personal

Name Sascha Leonard Schmidt
Born February 8, 1971 in Hagen
Marital status Married since 2003, 2 children
Home Düsseldorf

Academic activities

Since Apr. 11 INSTITUTE FOR SPORTS, BUSINESS & SOCIETY, EBS BUSINESS SCHOOL, Oestrich Winkel
Professor and Director

Jul. 06 - Mar. 11 EBS BUSINESS SCHOOL, Oestrich Winkel
Since WT 2003/04 *Senior Lecturer (Privatdozent)*
Lecturer for Strategy Consulting
Guest lecturer at WHU, ESB Reutlingen, University of Zurich, University of St. Gallen

Since 2008 NATIONAL CENTRE FOR ECONOMETRIC RESEARCH, AUSTRALIA
Research Fellow, Sportometrics Program with Prof. Dr. Benno Torgler

Since 2007 CENTER FOR RESEARCH IN ECONOMICS, MANAGEMENT AND THE ARTS
Research Fellow with Prof. Dr. Dr. h.c. mult. Bruno S. Frey

Apr. 03 - Mar. 05 UNIVERSITY OF ST. GALLEN, INSTITUTE OF MANAGEMENT
Co-leader of ICS-Research Program (with Prof. Dr. Günter Müller-Stewens);
Lecturer within Executive Education Program

2002/03 UNIVERSITY OF OLDENBURG
Lecturer for Strategic Management/Consulting Research

Jan. 99 - Jul. 99 HARVARD BUSINESS SCHOOL, Boston
Visiting Scholar of faculty, Chair General Management (sponsor: Prof. Dr. Joseph Bower), conducted faculty workshops, attended DBA program

1998 UNIVERSITY OF ZURICH
Lecturer for business administration

1996 - 1999 UNIVERSITY OF ZURICH, INSTITUTE FOR RESEARCH IN BUSINESS ADMINISTRATION
Research and teaching assistant to Prof. Dr. Edwin Rühli, Chair of Strategic Management

1995 HARVARD BUSINESS SCHOOL, Boston
Research Associate, invited by Prof. Dr. Hugo Uytendaele

Education

- 2003 - 2006 EUROPEAN BUSINESS SCHOOL (EBS), INTERNATIONAL UNIVERSITY, Oestrich Winkel
Professor thesis (Habilitation) in business administration, reviewer: Prof. Dr. Jean-Paul Thommen (EBS), Prof. Dr. Hartmut Kreikebaum (EBS), Prof. Dr. Martin Welge (University of Dortmund)
- 1996 - 1999 UNIVERSITY OF ZURICH
Doctoral studies in Business Administration (Dr. oec. publ.) *summa cum laude*; (reviewer: Prof. Dr. Edwin Rühli, Prof. Dr. Margit Osterloh)
- 1993 - 1995 Graduate studies in Business Administration and Economics (Lic. oec. publ.) *summa cum laude*
- 1991 - 1993 UNIVERSITY OF ESSEN
Undergraduate Studies of Economics

Work experience

- Oct. 06 - Mar. 11 A-CONNECT GERMANY LTD, Düsseldorf
Managing Director, built up German business from scratch
- Mar. 05 - Oct. 06 A-CONNECT SWITZERLAND LTD, Zurich
Business Builder, developed financial services practice
- Sep. 01 - Mar. 03 MCKINSEY & COMPANY, Johannesburg and Zurich
Engagement Manager
PMI Officer of South African banking merger, led strategy projects in the area of life insurance, automotive
- Aug. 00 - Aug. 01 MCKINSEY & COMPANY, New York
Senior Associate /Junior Engagement Manager
Strategy projects in the area of wealth management, equity trading, clearing & settlement, prime brokerage
- Oct. 99 - Aug. 00 MCKINSEY & COMPANY, Zurich, CH
Associate Management Consultant
Strategy projects in the area of online banking, PFS business building (incl. alliance- and M&A strategy), private banking, corporate finance

Awards

- 2005 European Business School Excellence Award for Research
Thomson South-Western Award for Outstanding Research Based Paper on Management Consulting, Management Consulting Division, Academy of Management

- 2004 Nomination for Carolyn Dexter Award for the best international paper, Academy of Management
- 2004 Best Paper Award, 2nd International Conference on Management Consulting, Academy of Management
- 2002 Intern. Federation of Scholarly Associations of Management, Best Paper Award in the field of Strategic Management
- 1999 Swiss National Research Foundation, fulltime scholarship for Harvard Business School

Düsseldorf, April, 2011